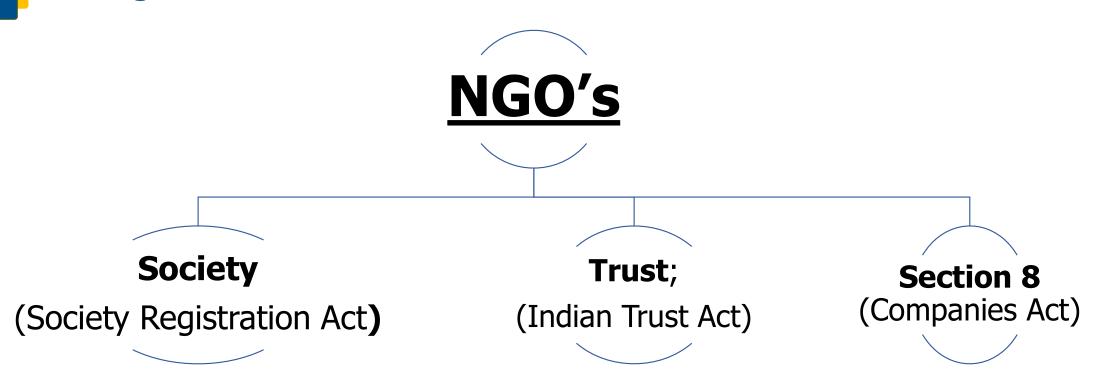
### **Social Stock Exchange:**

# New Evolution in Social Funding



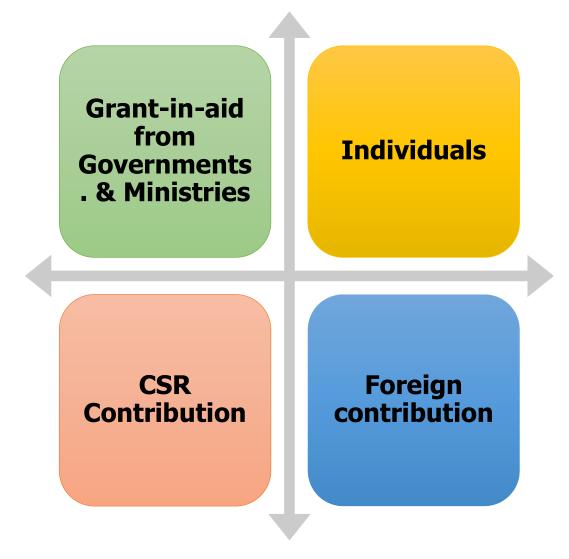


#### **Existing Structure of NGOs in India:**



On an estimate basis, there are more than 30 Lakhs Non-Government Organizations or Voluntary Organizations, operating in India.

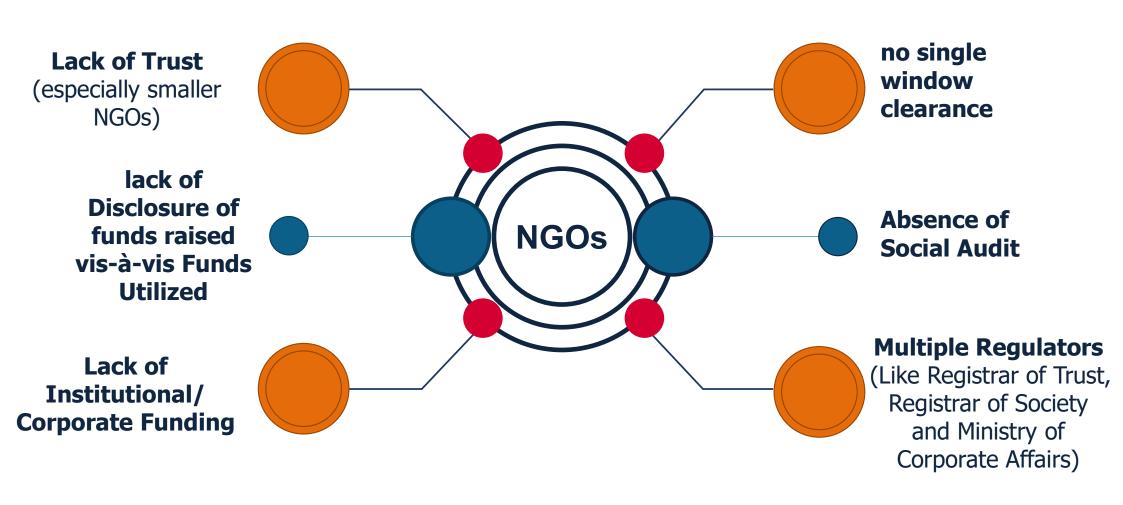
#### **Present Source of funding:**



#### How Indian Companies Donating under CSR Framework:

| Year    | Amount spent (IN CR.) |
|---------|-----------------------|
| 2014-15 | 10,065.93             |
| 2015-16 | 14,517.21             |
| 2016-17 | 14,344.47             |
| 2017-18 | 17,095.23             |
| 2018-19 | 20,159.01             |
| 2019-20 | 24,888.49             |
| 2020-21 | 24,864.11             |

#### **Issues faced by the Social Welfare Organizations:**



#### **How Social Stock Exchange Works?**

The market interaction between investors and businesses only favored economically viable and profitable ventures.



**Social Stock Exchange** 

Non-profit organizations
(NPOs) have largely
remained underfunded
and left to look for
charity, donations or
free resources to make
ends meet.





#### **Social Stock Exchange:**

**Social Stock Exchange** 

Permitted to register Not for Profit Organizations (NPOs) and / or list the securities issued by them.

Separate segment of a recognized stock exchange having nationwide trading terminals

#### **Eligibility:**

Not for Profit Organizations seeking to only get registered with SSE.



Not for Profit Organizations seeking to get registered and raise fund through SSE.

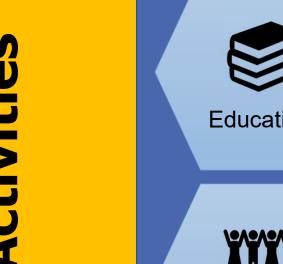


For Profit Enterprises seeking to be identified as a social enterprise.

#### **Eligibility:**



# ible Activities ш





Art & Culture



Gender equality



**Sports** 



Welfare of migrants





Child welfare



Welfare of displaced persons



Healthcare







#### **Social Enterprise inclusion criteria-III**

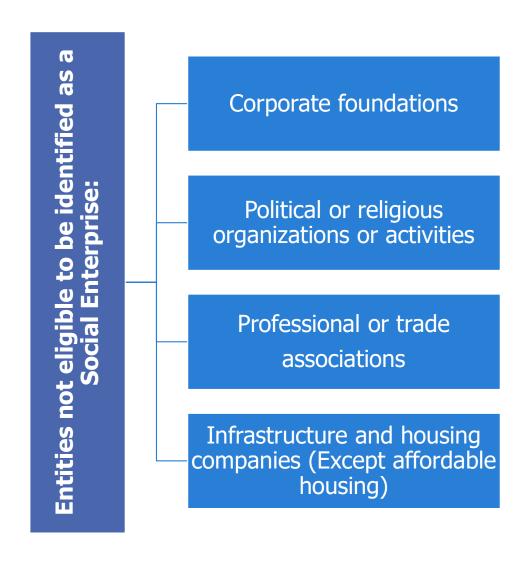
#### INCOME AND EXPENDITURE ACCOUNT

For the year ended\_\_\_

| Expenditure  | Amt. | Income  | Amt. |
|--|------|---|------|
| At least 67% of preceding 3 yr Average has been incurred for providing eligible activities |      | At least 67% of preceding 3 yr Average comes from providing eligible activities to members of the target population |      |

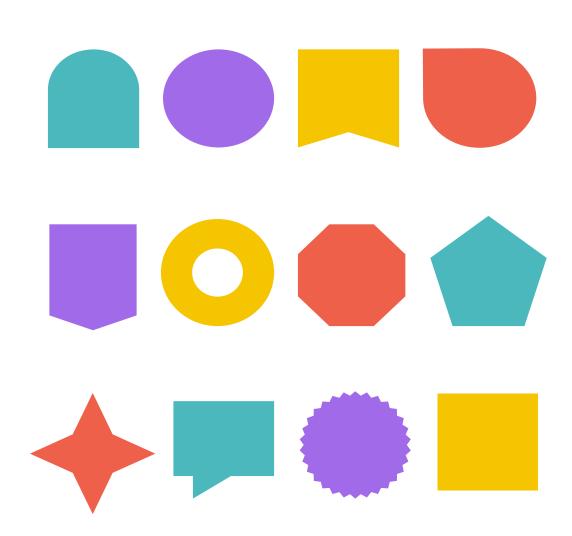
67% of customer base in preceding 3 years average should comprise of members of the target population.

#### **Exceptions to 'Social Enterprise' definition**





**Instrument For Funds raising** 



## Fund raising for registered Not for Profit Organizations seeking to raise funds:

1 Issuance of Zero Coupon Zero Principal Instruments,

**O2** Donations through Mutual Fund schemes,

**O3** Any other means as specified by the Board.

#### **Zero Coupon Zero Principal Instruments (ZCZP):**



Issued only by an NPO registered on an SSE and shall have a specific tenure.



Issue to be made **only for a specific project or activity** to be
completed within
specified duration.





Issued without any coupon and no principal amount shall be payable on its maturity.

The specific project or activity to fall under the list of eligible activities as specified.



#### Who can invest in ZCZP Instruments?

# **Institutional Investors**

- Qualified Institutional Buyer, or
- Family Trust or Intermediaries with Net Worth > Rs. 500 Cr., registered with the Board

# Non-Institutional Investors

Means an investor other than:

- Retail Individual Investor,
- Qualified Institutional Buyer

#### **Procedure for public issuance of ZCCP instruments by NPO:**

Be kept open for Public Comments for 21 days

**SSE to provide its observations** within 30 days

Incorporate the observations and file final fund-raising document (like RHP before IPO).

File Draft Fund Raising Document (like DRHP) with SSE for in-principal approval

#### Not a New Concept, Already Tested in other Countries.

like Brazil , South Africa, Canada, UK, Singapore, Jamaica, etc

Jamaica Stock Exchange is one of Active and Successful SSE.

Website Link:- https://jsse.jamstockex.com/explore



**Foundation raised** JMD \$ 8,797,250 out of Project Cost of JMD \$17,000,000.



**Foundation raised** JMD \$ 7,500,000 out of Project Cost of JMD \$7,500,000.



